



P R E S S R E L E A S E

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Fergus Graham joins TableForce as Partner

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TableForce is pleased to announce that Fergus Graham has joined our organization as a Partner. Based in London, U.K. Fergus will support TableForce globally as an at-the-table hired contract negotiator and negotiation trainer.

Having been trained at some of the world’s leading institutions, Graham brings with him a 25-year career that has demanded high quality negotiating skills. He has won contracts and built long term client relationships in multiple industry sectors including Government, Financial Services, Retail, Oil & Gas and Renewable Energy, across all stages of the supply chain. From simple to highly complex negotiations, including Mergers & Acquisitions, in countries on every continent, Fergus has had to overcome just about every possible type of negotiating challenge.

“We’re fortunate to land a proven negotiator of such high caliber”, says Bill Garcia, Managing Partner. “Many people have negotiated deals, yet only a handful worldwide can explain specifically how they did it and why”, he continued. “Fergus Graham further cements our team’s skill set.”

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www.NegotiationTraining.com